



2Q2017 IFRS RESULTS

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GAZPROM

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HIGHLIGHTS



Apr. 2017

- Nord Stream 2 financing agreements signed with ENGIE, OMV, Shell, Uniper and Wintershall
- Gazprom placed GBP 850 mn Eurobonds

May 2017

· Construction of TurkStream's offshore section commenced

Jun. 2017

- Pipe-laying of TurkStream gas pipeline in deep water commenced
- AGM approves RUB 8.0397 dividends per share (+2% YoY)

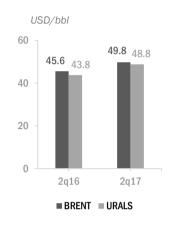
Jul. 2017

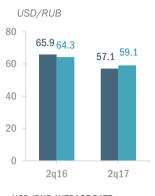
- Supplementary Agreement signed with China to supply gas via Power of Siberia starting December 20, 2019
- Gazprom placed CHF 500 mn Eurobonds
- First foundation laid for Amur GPP
- +40% to access of OPAL pipeline

Aug. 2017

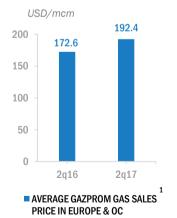
- Strong gas export volumes to Europe 118 bcm from 1 Jan to 15 Aug (+12% YoY)
- Daily record of August gas transportation volumes to Europe (590 mncm per day)

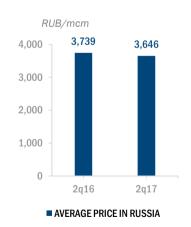
Market environment in 2q16 vs 2q17





■ USD/RUB AVERAGE RATE
■ USD/RUB AS OF THE END OF PERIOD

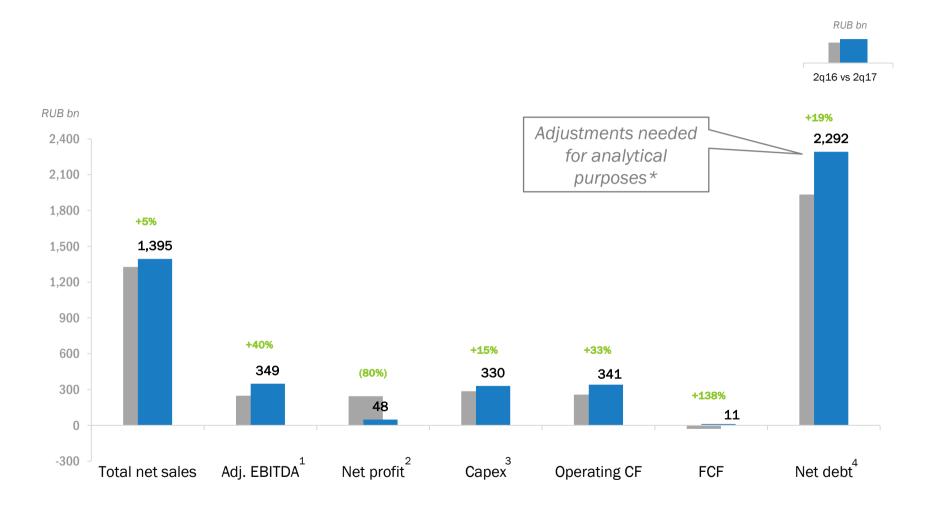




Source: Company data, Bloomberg, Bank of Russia website ¹ OC - Other countries: including LNG sales

SUMMARY OF 2Q17 IFRS FINANCIAL RESULTS





¹ EBITDA adjusted for changes in impairment provisions

² Profit for the period attributed to shareholders of PJSC Gazprom

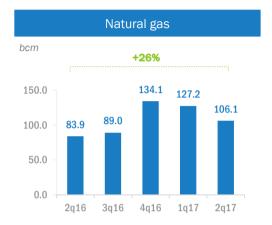
³ Cash capital expenditures

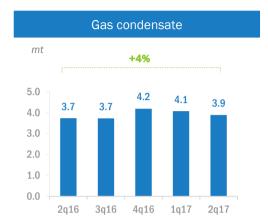
⁴ Compared to Net debt as of December 31, 2016

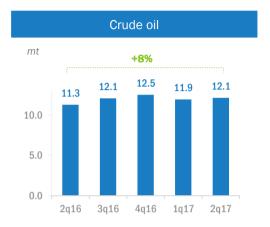
 $[\]mbox{{}^{*}}\mbox{In order to reflect the effects of the bank deposits (reported as part of Other current and non-current assets)$

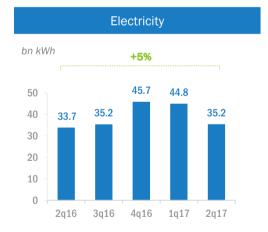
PRODUCTION

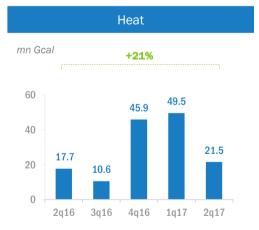












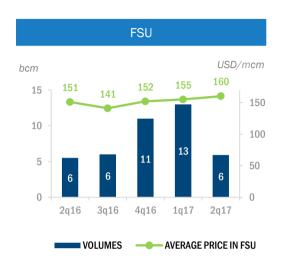
Gazprom Group's volumes produced in Russia Calculations may differ due to rounding.

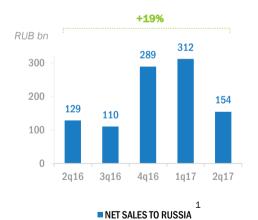
GAS SALES

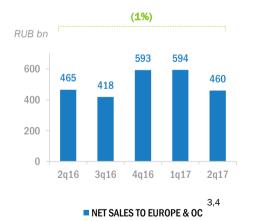


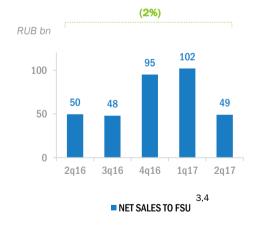












Calculations may differ due to rounding.

¹ Net of value added tax (VAT)

² OC - other countries: including LNG sales

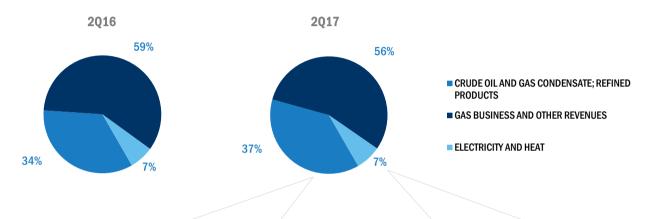
³ VAT is not charged on export sales

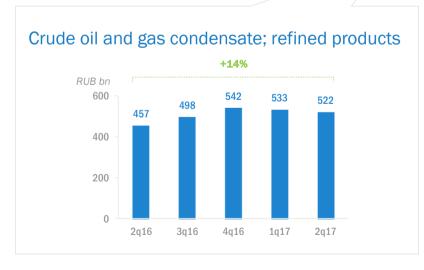
⁴ Net of custom duties and excise tax on gas exports

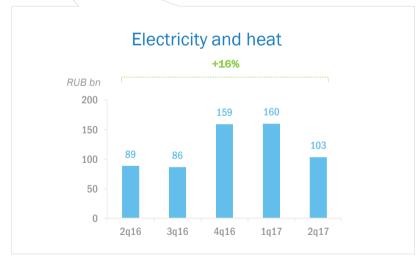
OIL AND ENERGY BUSINESS



Net Sales¹







Calculations may differ due to rounding.

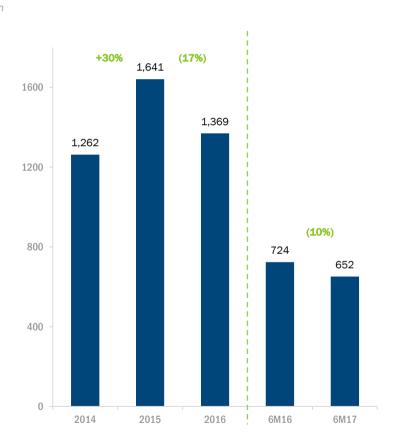
¹ Net of value added tax (VAT), excise tax and custom duties.

CAPITAL EXPENDITURES

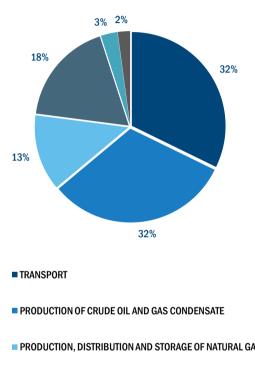


Cash Capex

RUB bn



The Group's 1H17 Capex breakdown¹



- PRODUCTION, DISTRIBUTION AND STORAGE OF NATURAL GAS
- REFINING
- ELECTRICITY AND HEAT
- **OTHER CAPEX**

¹ CapEx breakdown as provided in Management Report

BANK DEPOSITS



According to Gazprom 2q17 IFRS report¹:

12 OTHER CURRENT AND NON-CURRENT ASSETS

Included within other current assets are prepaid taxes, predominantly VAT in the amount of RUB 172,036 million and RUB 97,869 million and profit tax in the amount of RUB 57,429 million and RUB 12,916 million as of 30 June 2017 and 31 December 2016, respectively. Other current assets include short-term deposits in the amount of RUB 503,453 million and RUB 144,035 million as of 30 June 2017 and 31 December 2016, respectively.

Included within other non-current assets are VAT recoverable related to assets under construction totalling RUB 37,530 million and RUB 35,702 million and long-term deposits in the amount of RUB 983 million and RUB 42,230 million as of 30 June 2017 and 31 December 2016, respectively. Other non-current assets include net pension assets in the amount of RUB 21,943 million and RUB 20,499 million as of 30 June 2017 and 31 December 2016, respectively (see Note 20).

Key features of bank deposits²:

- Early withdrawal clause
- Deposit term of over 3 months
- Are <u>NOT</u> included in Cash and cash equivalents

Impact of substantial increase in bank deposits:

- Decrease in Cash and cash equivalents
- Increase in Net Debt and Net Debt/EBITDA
- Reduction in Cash flows from operating activities³ (changes in working capital)
- Decrease in Free cash flow³

In 2q17 Gazprom substantially increased bank deposits volumes



Increase in LT and ST bank deposits is aimed at improving the efficiency of liquidity management

¹ Source: Gazprom 2017 IFRS report, page 18

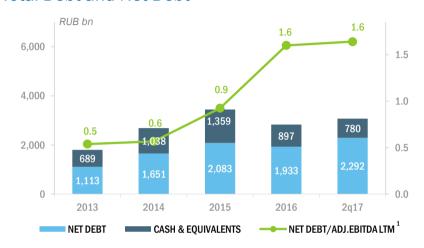
² Reported as a part of Other current assets and Other non-current assets

³ Affected by ST deposits

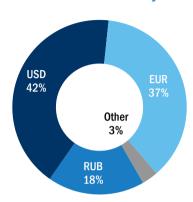
KEY DEBT METRICS



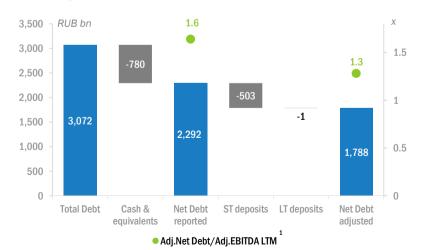
Total Debt and Net Debt



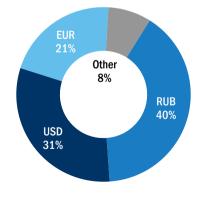
Total Debt breakdown by currency



2Q2017 adjusted Net Debt structure²



Cash & equivalents breakdown by currency



¹ Calculated using dollar values of Net debt and EBITDA

 $^{^{2}}$ Net Debt adjusted for the bank deposits reported as a part of Other current and non-current assets







RUSSIAN NATURAL GAS BALANCE

Bcm	2Q2016	2Q2017	1H2016	1H2017
Natural gas resources	146.3	169.8	349.3	387.1
Domestic gas production	138.3	160.4	308.0	342.6
Other sources. including gas from Central Asia and Azerbaijan	5.3	6.1	11.0	12.4
Gas from underground storage facilities in Russia, Latvia and Europe	1.7	2.2	28.4	30.1
Decrease in gas volumes of within the gas transportation system	1.0	1.1	2.0	1.9
Natural gas distribution	146.3	169.8	349.3	387.1
Domestic consumption	85.4	94.4	228.4	243.3
including needs of the gas transportation system and underground storage facilities	5.6	7.5	14.4	18.0
Gas pumped into underground storage facilities	10.0	19.8	10.0	20.0
Gas for LNG production	3.5	3.6	7.1	7.8
Foreign supplies	41.1	45.2	86.1	97.5
FSU supplies	5.5	5.8	15.8	16.8
Increase in gas volumes of within the gas transportation system	0.8	1.0	1.9	1.7

Source: Company Operating Data



THANK YOU!

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